



# Thuan Mai

## Senior Associate

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## Professional Summary

Thuan has practiced laws since 2014 and principally focused on the corporate and M&A practice. He has been involved in many high-profile private and public M&A transactions for multinational companies and investors across a wide spectrum of industries. Thuan also actively advises clients in the sector of energy projects and on anti-trust and tax matters.

## Notable Engagements

Among notable clients Thuan assisted in advising include:

- SCG Packaging, a subsidiary of Siam Cement Group, in the acquisition of 70% equity stake in Duy Tan Plastics Group, Vietnam's leading producer of rigid plastic packaging products
- B.Grimm Power and Dau Tieng Tay Ninh Energy on the USD\$360 million demerger of Dau Tieng Tay Ninh Solar Power Projects
- De Heus Group in the acquisition of Masan's feed business with a total combined production capacity of nearly 4 million tons
- The founding shareholders in the US\$240 million sale of 100% equity stake in Think Phat Cables and Dovina to Stark Corporation
- Thai Containers, a subsidiary of Siam Cement Group, in the USD89 million acquisition of 94.11% equity stake in listed company Bien Hoa Packaging
- A Japanese investor in its investment into an LNG receiving terminal in Vietnam
- Several multi-national clients in their investment in renewable energy projects in Vietnam,

including commercial and industrial rooftop solar power projects with respect to operation models and direct private corporate power purchase agreements

- A lead investor in conducting the legal due diligence for the investment in the SE Asia's biggest travel app
- An international private equity firm in conducting the legal due diligence for the acquisition of a Vietnamese private education platform and a major stake in a denim and garment manufacturer headquartered in Vietnam
- The US\$5.4 billion Long Son Petrochemicals Complex in contentious matters on tax and customs
- A European investment group on the Vietnamese tax laws in the dispute involving claims relating to investment in and operation of a company in the education sector in Vietnam
- A Thai wire and cable technology manufacturer regarding taxes on import arrangement under Vietnamese laws
- Leading chemicals and packaging manufacturers in obtaining unconditional clearance confirmation for their joint venture to engage in the production of biaxially oriented film in Vietnam
- A German manufacturer in the review of its price negotiations practice with distribution partners and end customers in the industrial sector against the anti-trust requirements in Vietnam
- A multinational pharmaceutical company headquartered in the UK and a Fortune 500 American healthcare company in relation to their studies of Vietnamese legal framework and successful establishment of their wholly owned subsidiaries in Vietnam
- A US\$4 billion integrated project of casino, hotels and residential units in Vietnam in its investment structuring