



Lam Nguyen

Counsel

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Professional Summary

Lam was a former policy researcher and law-maker in a ministerial agency of the Government of Vietnam. Lam joined VILAF Hanoi in 2008 and was promoted to be VILAF's Counsel in 2016. Lam specializes in Energy & Infrastructure, Corporate, Private Equity and M&A, and capital market. Lam's work ethic and preciseness are vastly appreciated by clients in the Energy & Infrastructure practice as well as in other fields of his practice.

Clients commented Lam *"Hands-on. Constructive legal advice."* (AsiaLaw 2019) and *"Deep knowledge and steadfast"* (IFLR 1000 2020 Edition). A client says with Legal 500 - 2021 Edition that *"Vu Nguyen Quynh Lam, the counselor is so dedicated, smart and well logic."* Chambers and Partners 2021 Edition regards that Lam has a growing reputation in the market and is described by market sources as a *"sharp projects lawyer."*

Since 2019, Lam has been regarded as a Rising Star in Corporate/M&A and Project Development by IFLR 1000 and a Rising Star in Corporate/M&A by AsiaLaw. Recently, Chambers and Partners highly ranked him in the Projects, Infrastructure & Energy sector.

Notable Engagements

Among notable projects in which Lam has participated include:

- Marubeni Corporation in relation to its transfer of equity capital in the BOT Company in Nghi Son 2 BOT Power Project to a Japanese investor
- An US investor in relation to its transfer of equity interest in a BOT Power Project in Vietnam
- A Chinese investor in relation to its acquisition of a BOT Power Project Company in Vietnam
- A Japanese investor in relation to the development of Omon II Gas Fired Power Project in

Vietnam

- An US investor in relation to Son My Terminal and Son My 2 BOT LNG to power projects in Binh Thuan, Vietnam
- Marubeni Corporation and KEPCO in the bidding, development and financing of the Nghi Son 2 BOT Power Project in Thanh Hoa province, Vietnam
- Sumitomo Corporation in the development and financing of Van Phong 1 BOT Power Project in Khanh Hoa province, Vietnam
- ACWA Power in the development and financing of Nam Dinh 1 BOT Power Project Nam Dinh Province, Vietnam
- AES in relation to the refinancing of Mong Duong 2 BOT Power Project in Quang Ninh Province, Vietnam
- CSG and other Chinese sponsors in the development and financing of Vinh Tan 1 BOT Power Project in Binh Thuan province, Vietnam
- Scatec Solar in relation to the development and financing of its solar power projects in Vietnam
- Bangkok Bank in relation to the financing for the CMX Renewable Energy Solar Power Plant project in Vietnam
- J-Power (Japan) in its investment in Nhon Trach 2 power project and other power projects in Vietnam
- Vincom Retail (Vingroup's subsidiary) in relation to its placement and listing on the Ho Chi Minh City Stock Exchange (HOSE)
- Siam City Cement on the acquisition of majority shares in Holcim Cement Vietnam from LafargeHolcim
- SCG in relation to the acquisition of 100% shares in 2 groups of cement companies in Vietnam
- SCG in the acquisition of 100% Prime Group in Vietnam
- CapitaLand in the acquisition and development of its office projects in Hanoi, Vietnam
- Sumitomo Corporation in relation to its smart city project in Hanoi and other projects in Hanoi, Vietnam

Publications

- Project Finance 2019, Vietnam on Chambers and Partners in 2018
- Contribution to "Lawyers' Handbook - Volume 3" published by Vietnam Bar Federation and JICA

in 2017

- Participation to formulation of several laws and regulations (2005-2007)
- Author and co-author of a number of studies on public laws and administration (2004-2007)