



# Quynh Pham

## Senior Partner

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## Professional Summary

Quynh regularly advises leading multinational companies in Vietnam in various industries, such as insurance, shipping and real estate. He has also advised multinational real estate developers, pharmaceutical companies and oil and gas companies in cross-border M&A transactions. He has a strong presence in M&A and capital markets transactions involving public companies and transactions involving the transfer of a large package of assets including employees. He also actively advises PE funds in equity and bond investments.

Before becoming a VILAF partner, Quynh was a professor of law at the Ho Chi Minh City Law University for four years.

Quynh has been named in several legal editorials and recipient of many recognitions including ALB Asia 40 Under 40 in 2016, In-House Community Commended External Counsel 2016, Asialaw Rising Star Lawyer 2017 in Dispute Resolution, Shipping, Maritime and Aviation, Asialaw Leading Lawyer in Corporate/M&A, Dispute Resolution & Litigation, Shipping, Maritime & Aviation 2018, Legal 500 Asia Pacific Recommended Lawyer since 2022, Asia Business Law Journal Vietnam's Top 100 Lawyers 2021 and 2023, IFLR1000 Notable Practitioner 2021, IFLR Leading Lawyer since 2022, Asialaw Distinguished Practitioner 2023 and 2024, and Benchmark Litigation Asia-Pacific Litigation Star since 2020.

## Notable Engagements

- Advised Mondelez International in its US\$370 million acquisition of the food business of listed company Kinh Do Corporation
- Advised a Japanese investor in the acquisition and subsequent sale of Centre Point Tower
- Advised Total in the acquisition of several LPG projects in Vietnam

- Advised STADA in the acquisition of shares in a public pharmaceutical company in Vietnam
- Advised ANZ in the sale of its retail banking business in Vietnam to Shinhan Bank Vietnam, involving 125,000 customers and US\$240 million in lending assets and US\$600 million in deposits
- Advised Credit Suisse, as underwriter, on a US\$310 million concurrent equity placement and convertible bond offering by a leading Vietnamese real estate developer, No Va Land Investment Group Corporation, for a listing on the Singapore Exchange
- Advised VinaCapital and Dragon Capital in an investment in No Va Land Investment Group Corporation