



Anh Tu

Senior Associate

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Professional Summary

Anh has experience of a wide range of commercial and corporate matters, including Aviation Financing, Corporate/M&A transactions, Anti-trust and Capital Market. Anh regularly advises foreign investors and multinational funds in aircraft leasing and financing transactions, international bond offering and listing, as well as purchases and sales of shares and assets in various business sectors, including education, logistics, construction materials, and technologies.

Notable Engagements

Among notable projects in which Tu has participated include:

Aviation

- SEA members of Aviation Working Group on the implementation of Cape Town Convention in Vietnam
- Various lessors and financiers relating to aircraft financing in Vietnam (e.g. GECAS, Kestrel Aviation, DBJ, Fuyo, etc.) on advising and preparing jurisdictional questionnaires
- Various aircraft leasing and financing deals with Vietnamese airlines involving AWAS, Avolon, Wells Fargo Bank, DVB Bank, GECAS, Wings Capital, Goshawk, BOC Aviation, MG Aviation, Kestrel, and CDB, among others
- Vingroup in conducting aviation transport business
- Jetstar Pacific Airlines in the acquisition of 10 new A320ceo from airbus (2016)

Corporate/M&A

- EU client in the acquisition of Manuchar's business in Vietnam (involving chemical distribution and port business)
- Lazada in the acquisition of an e-logistic service provider in Vietnam
- A leading English education entity operating more than 50 centres across Vietnam in its strategic sale of shares
- Grab in the acquisition of Uber's business in Southeast Asia, including Vietnam
- A Singapore fund in the acquisition of an English education entity operating more than 30 centres across Vietnam
- A Singapore fund in the strategic acquisition of ACB
- Vietcombank in the strategic sale in bancassurance business
- Lazada in conducting postal and courier business in Vietnam
- Japanese corporations in acquiring strategic shares in Vietnam Airlines Corporation and Vietnam National Petroleum Group
- Lazada in the acquisition of a multi-national e-logistic service provider

Anti-trust

- A client operating a 1,200MW power plant on merger filing relating to transfer of shares
- Grab during anti-trust proceedings with Vietnam Competition Authority and hearing by Vietnam Competition Council relating to Grab's acquisition of Uber's business in Southeast Asia
- Grab on various anti-trust matters relating to business partners and drivers
- A client in an acquisition of a Canadian target having gross revenues of USD 2 billion in Vietnam market
- Various law firms and enterprises to advise Vietnam Competition Authority in the drafting of new decrees guiding Competition Law 2018

Capital Market

- Vingroup Joint Stock Company in its offering and listing of US\$500,000,000 3.00% Exchangeable Bonds due 2026 (quoted and listed on the SGX)
- Vinpearl Joint Stock Company in its offering and listing of US\$425,000,000 3.25% Guaranteed Exchangeable Sustainable Bond due 2026 (quoted and listed on the SGX)

- BIM Land Joint Stock Company in its offering and listing of US\$200,000,000 7.375% Senior Notes due 2026 (quoted and listed on the SGX)
- Credit Suisse (as Sole Lead Manager) in the offering and listing of US\$300,000,000 5.25% Convertible Bond Due 2026 by No Va Land Investment Group JSC (quoted and listed on the SGX)
- Credit Suisse (Singapore) Limited and Standard Chartered Bank (Singapore) Limited (as Initial Purchasers) in the potential offering and listing of US\$300,000,000 Senior Notes by Dat Xanh Group Joint Stock Company (to be listed and quoted on the SGX)
- Credit Suisse (Singapore) Limited (as Sole Lead Manager) in the potential offering and listing of US\$300,000,000 Convertible Bonds by VietJet Aviation Joint Company (to be listed on the SGX)
- Vingroup Joint Stock Company in the transfer of shares in Vinmec International General Hospital JSC to GIC and CS (Singapore)