



Awarded a 2020 **In-house Community Commended External Counsel of the Year**, the Asian-mena Counsel In-house Community recognition based entirely on the votes and testimonials of in-house counsels in Asia.

## Notable Engagements

### M&A and Equity Investments

- Advised the founding shareholders in the US\$240 million sale of 100% equity stake in Think Phat Cables and Dovina to Stark Corporation
- Advised Mondelez International in its US\$370 million acquisition of the food business of listed company Kinh Do Corporation
- Advised Nawaplastic Industries in the US\$ 100 million acquisition of shares in Binh Minh Plastic in sovereign fund SCIC's divestment
- Advised Warburg Pincus in the US\$200 million joint venture with Becamex IDC to develop industrial and logistic properties in Vietnam
- Advised Asahi Glass Co (AGC) in the acquisition of all equity interests of Petronas Chemicals in Phu My Plastic and Chemicals
- Advised a consortium of foreign investors in acquiring a controlling equity interest in South Hoi An Project, which is a US\$4 billion integrated project of casino, hotels and residential units in Vietnam
- Advised Golden Springs Group in the US\$334 million sale of 75% of the equity stake in Gold Coin Management Holdings Ltd to Philippines conglomerate Aboitiz Equity Ventures

### Energy and Infrastructure

- Advised SCG Chemicals in a US\$126 million sequence of transactions to buy out 25% and 29% of the equity stakes in Long Son Petrochemicals Company Limited (LSP) from Qatar Petroleum and PetroVietnam respectively to become the sole owner of the US\$5.4 billion LSP petrochemicals complex
- Advised B.Grimm Power Public in an acquisition of a joint venture interest in a 420MW solar power project in Tay Ninh province, set to be the largest solar power plant in Southeast Asia

- Advised CPECC in its joint venture acquisition of Jaks Hai Duong BOT Power Project, a US\$1.87 billion coal-fired power plant in Vietnam
- Advised JBIC as arranger in the financing of 2×600 MW Coal-fired Vung Ang 2 Power Project on a BOT basis in Vietnam
- Advised JBIC and international lenders in the financing of Phu My 2.2 BOT Power Project
- Advised MetroPac Water Investments Corporation in a number of acquisitions of water treatment projects in Vietnam, including the acquisition of 49% of equity stakes in Tuan Loc Water Resources, which owns a number of water projects in Vietnam
- Advised Sumitomo Corporation as the primary contractor in relation to Ben Thanh ☐☐☐ Suoi Tien Metro Line 1 Project

## Finance and Capital Markets

- Advised Credit Suisse and JP Morgan, as global coordinators and managers, on a chain of US\$390 million concurrent equity placement and convertible bond offering by a leading Vietnamese real estate developer, No Va Land Investment Group Corporation, under Reg S and Rule 144A, for a listing on the Singapore Exchange
- Advised Hoang Anh Gia Lai as issuer, in the US\$90 million international issue of bonds for listing on the Singapore Exchange, with Credit Suisse as underwriter
- Advised Bank of Tokyo ☐☐☐Mitsubishi UFJ in a US\$510 million syndicated Nexi loan to finance La Son – Tuy Loan highway project connected to Da Nang
- Advised Deutsche Bank in the arrangement of a US\$200 million secured loan facility to finance Vingroup's urban development project in the South of Vietnam
- Advised BNP Paribas, Crédit Agricole and Standard Chartered Bank as arrangers in the US\$125 million Reserve Based Lending Facility to SOCO International, secured against the Group☐☐☐☐producing assets in Vietnam, which include Te Giac Trang Field of Block 16-1, Ca Ngu Vang field of Block 9-2 and Blocks 125 & 126 offshore Vietnam
- Advised international lessors and financial institutions in various financing and leasing of aircrafts for Vietnam Airlines and Vietjet
- Advised BNP Paribas in a Reserve Based Lending Facility to finance a participating interest in an oil and gas project offshore Vietnam of an international petroleum operator

- Advised HSBC in arranging a US\$150 million secured financing transaction to finance the Celadon City Project in Ho Chi Minh City and a US\$120 million secured financing transaction to finance Gamuda Land Residential Project in Ha Noi

## M&A in finance sector

- Advised ANZ in the sale of its retail banking business in Vietnam to Shinhan Bank Vietnam, involving 125,000 customers and US\$ 240 million in lending assets and US\$ 600 million in deposits
- Advised Bank of China (HK) in the US\$ 151 million acquisition of the banking assets of Bank of China branch in Ho Chi Minh City
- Advised VIB Bank in the purchase of the Vietnam banking assets from Commonwealth Bank of Australia
- Advised Shinhan Card in the US\$ 151 million acquisition of Prudential Vietnam Finance Company

## Memberships

*American Chamber of Commerce  
Vietnam Business Lawyers Club  
International Bar Association  
Vietnam International Law Association*

## Publications

- *Duyen Ha Vo is an AsiaLaw Market Leading Lawyer and in Banking & Finance*
- *Duyen Ha Vo is a Leading Lawyer in Financial, Corporate Law and Energy and Infrastructure by IFLR1000*